

2019 Taiwan Investment and Trade Delegation to Nigeria, Ghana, Namibia, Mozambique June 15-30, 2019

Organized by



Bureau of Foreign Trade, MOEA
1, Hu Kou Street, Taipei 10066, Taiwan
Tel: +886-2-2351-0271
Fax: +886-2-2351-7080
E-mail: boft@trade.gov.tw
<http://www.trade.gov.tw>



Taiwan External Trade Development Council (TAITRA)
5-7F, 333 Keelung Rd. Sec. 1, Taipei 11012, Taiwan, R.O.C.
Tel: +886-2-2725-5200
Fax: +886-2-2757-6245
E-mail: taitra@taitra.org.tw
<http://www.taitra.org.tw>

Johannesburg, RSA

Taiwan Trade Center, Johannesburg
Ground Floor, 5 Cradock Avenue,
Rosebank 2196, Johannesburg, RSA
Tel: +27-11-2682006
E-mail: johannesburg@taitra.org.tw

Lagos, Nigeria

Taiwan Trade Centre, Lagos
B9F, SAPETRO Towers, No.1, Adeola Odeku St.,
PMB 80145, Victoria Island, Lagos, Nigeria
Tel: +234-806-2875420
E-mail: lagos@taitra.org.tw



Taiwan-Africa Trade Promotion Office, MOEA (TATPO)

Suite 4A02, 4F, 333 Keelung Rd. Sec. 1,
Taipei 11012, Taiwan, R.O.C.
Tel: +886-2-27228116
Fax: +886-2-27226885
E-mail: tatpo@taitra.org.tw
<http://africa.taiwantrade.com.tw>

About TAIWAN



Economic Indicators 2018

GDP per capita	25,977 USD
Total Export	336.05 billion USD
Total Import	226.65 billion USD
Population	23.5 million
GDP	563.51 billion USD
GDP Ranking (IMF)	22

Investment (FDI)

Taiwan is the world's 19th largest outbound investor and the 8th largest in Southeast Asia.

R&D

R&D receives government and private sector support, including from the Industrial Technology Research Institute, Institute for Information Industry, and many others.

Manufacturing

Taiwan excels in advanced AI (artificial intelligence), AR (augmented reality), VR (virtual reality), IoT (Internet of Things) technologies, auto parts, machinery, ICT, food processing, and functional textiles.

Flexibility

Suppliers in Taiwan offer customized design, efficient production and aftersales service.

International Marketing

TAITRA is a major trade promotion body and has 63 branch offices globally.

Source: Taiwan External Trade Development Council

About TAITRA



Founded in 1970 to help promote foreign trade, the Taiwan External Trade Development Council (TAITRA) is the foremost non-profit trade promotion organization in Taiwan. Jointly sponsored by the government, industry associations, and several commercial organizations, TAITRA assists Taiwan businesses and manufacturers with reinforcing their international competitiveness and in coping with the challenges they face in foreign markets.

Since its establishment, TAITRA has developed a well-coordinated trade promotion and information network composed of over 1,300 trained specialists stationed at its headquarters in Taipei, in five local branch offices in Taoyuan, Hsinchu, Taichung, Tainan, and Kaohsiung, as well as in over 60 representative offices around the world.

In association with its sister organizations, the Taiwan Trade Center, Inc. (TTC) and the Taipei World Trade Center (TWTC), TAITRA continues to do everything possible to adapt its trade promotion strategies to the changing international trends and conditions. TAITRA's major functions include Market Development, Strategic Marketing, Trade Information Services, Exhibitions, Convention Services, Trade Education, and TaiwanTrade (an e-Trading Hub service).

Tremendous business opportunities can be found in Taiwan's dynamic economy. Taiwan's strategic location, infrastructure and capital make the island an ideal springboard for business operations throughout Asia and the Pacific Rim. TAITRA, together with its experienced trade specialists, all stand ready to help you do business with Taiwan.



Taiwan External Trade Development Council (TAITRA)

5-7Fl., 333 Keelung Rd., Sec. 1, Taipei 11012, Taiwan
 Tel: +886-2-2725-5200
 Fax: +886-2-2757-6653
 E-mail: taitra@taitra.org.tw
<http://www.taitra.org.tw>
<http://www.taiwantrade.com.tw>

Delegation

Mission Leader 團長



Mr. Bill Liu
General Manager
HPB Technology Co., Ltd.
宙峰有限公司
劉邦城 總經理

Deputy Mission Leader 副團長



Mr. Neil Young
General Manager
John Sheng Enterprise Co., Ltd.
忠盛有限公司
楊武鉉

Deputy Mission Leader 副團長



Ms. Rita Lee
President
YU-LAY Marble Development Co., Ltd.
佑磊石業開發有限公司
李儀嫻 董事長

Coordinator 承辦人



Ms. Megan Liu
Senior Project Manager
Taiwan External Trade Development Council
中華民國對外貿易發展協會
劉千翥 高專

Coordinator 承辦人



Ms. Michelle Kuo
Project Manager
Taiwan External Trade Development Council
中華民國對外貿易發展協會
郭儀蕙 專員

Delegation Itinerary

Country	Nigeria Lagos	Ghana Accra	Namibia Windhoek	Mozambique Maputo
Date & Time	June 17th 09:00-17:00	June 21th 09:00-18:00	June 24th 09:00-17:00	June 27th 09:00-16:30
Venue Meeting Room	Sheraton Lagos Hotel, Ikeja Function Suite	Mövenpick Ambassador Hotel Accra Ballroom I & II	Hilton Windhoek hotel Angelo	Radisson Blu Hotel Zambeze 1, 2, and 3
Address	30 Mobolaji Bank Anthony Way, Maryland 021189, Lagos	Independence Ave, Accra	Rev Michael Scott Street, Windhoek, Namibia	141 Av. Marginal, Maputo 1100
Tel.	+234 1 2800100	+233 30 261 1000	+264 61 296 2929	+258 21 242 400

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01

Lagos Accra Windhoek Maputo

BENISON & CO., LTD. 本源興股份有限公司

5F, No. 278, Sec. 4, Chung Hsiao E. Road,
Taipei, Taiwan

T +886-2-27722383
F +886-2-27722382
E benison@benison.com.tw
W www.benison.com.tw



Delegate
王燕燕
Phillis Wang
Dept. Manager

Products

1. Label/Tamper evident Sleeving machine
2. Side-Sealer/L-type Sealer series packaging machine
3. Various Heat Shrinkable Material (POF, PET, PVC, OPS)
4. Mini Type Horizontal Flow Wrapper
5. Cartoning machine

Company Profile

Benison & Co., Ltd, as an expert in Shrink Packaging Industry has been providing the world with high quality Shrink Packaging Products and Services. We are proud to announce that for over 50 years of experience in Shrink Packaging, we will continue provide every possible solution to your packaging needs.

INNOVATION PURSUING & OUTSTANDING SERVICE

BENISON

A COMPREHENSIVE PACKAGING SPECIALIST

- ◆ Manufacturing for various ECO shrink film & label sleeves.
- ◆ Manufacturing for various Packaging Machine, Label Sleeve Applicator & Cartoning Machine.
- ◆ Integration & design of full Packaigng line.
- ◆ Variety of colorful print & customized manufacturing.

PRINTED LABEL

PSA-002C
MINI-TYPE HORIZONTAL
FLOW WRAPPER

LG-150+ES-200
AUTO.LABEL /
TAMPER EVIDENT SLEEVING MACHINE

BENZ ELECTRONIC CO., LTD. 三仁電子股份有限公司

No. 220, Chien Kuo South Road,
Changhua, Taiwan

T +886-4-7241137

F +886-4-7256791

E lightlux@ms14.hinet.net

W www.benz.com.tw

Products

Car Safety & Warning Light / Head Light / Solar LED Light / LED Bike Light

Company Profile

Benz Electronic Co., Ltd. (found in 1979) is good at LED Portable Lighting Devices, such as LED Car Safety / Warning Light, LED Solar Light, LED Head Light, LED Sensor Light, LED Touch Light, LED Bike Light...etc. We have different kind series lighting products come out every year, and also apply the world patent to protect our items and variety lightings. Those protable lightings change the way of worlds using.



Delegate

黃皓祐 業務經理

Jason Huang

Sales Representative

CHINE LEE INDUSTRIAL CO., LTD. 金儷實業股份有限公司

No. 74 , An-Ho Rd., Sec. 6, An Nan Dist.,
Tainan 709, Taiwan, R.O.C.

T +886-6-3554633

F +886-6-3559777

E chinelee@seed.net.tw

W www.chinelee.com.tw

Products

Food Warmer, Vacuum Flask

Company Profile

Established in 1971, we specialize in designing, mould making and manufacturing food warmers and vacuum flasks under Golden Fire brand.

All of our products are patented. We offer over 400 models with on-time delivery, high qualification rate and specialized R & D team. We release up to 20 new products annually.

Our high-quality warmers, servers and cookers have been satisfying customers in worldwide & modern, exquisite designs are welcome additions in homes or at parties and events. With interiors made of 18/8 stainless steel and exteriors constructed from high-grade ABS, they can keep food warm for more than 6 hours. Our warmers are available in 0.6 to 10 liter sizes and vacuum flasks are available in 0.5 to 1.3 liters, they can be customized according to your specifications.



Delegates

呂琬郁

Susanna

Designer



呂寅郁 業務

Yinyu Lu

Sales

<p>Safety / Warning Light</p>  <p>BW-115V-1 Flared LED Warning Light</p> <ul style="list-style-type: none"> * 11 Spics red LED * With strong magnet on the body * Waterproof (IPX 7) * Pressure resistance * 9 Function: <ol style="list-style-type: none"> 1) Alternate 2) Blinking(fast) 3) Blinking(slow) 4) Rotate 5) "S. O. S." light 6) Steady on (strong) 7) Steady on (general) 8) 1pc Red LED ON 9) 8pcs Red LED ON * Size: 2.11.5 x W 10.5 x H 3.5 cm * Battery: Use CR123A (included) 	<p>BW-115V-7 Flared LED Warning Light</p> <ul style="list-style-type: none"> * 7 Spics red LED + 3 Spics SMD LED * With strong magnet on the body * Waterproof (IPX4) * Pressure resistance * Functions: <ol style="list-style-type: none"> 1) Alternate 2) Blinking(fast) 3) Blinking(slow) 4) Rotate 5) "S. O. S." light 6) Steady on (strong) 7) Steady on (general) 8) Sequence 9) 4pcs SMD LED on * Size: 9.0 x 9.9 x 3.0 cm * Battery: Use "AAA" x 3pcs
<p>BW-115V-1 Flared LED Warning Light</p>  <p>Patent Number: USA: US D631,582 B HK: 100057 E</p>	<p>BW-5023V-1 Solar Outdoor Sensor Light</p> <ul style="list-style-type: none"> * 36pcs High Power Brightness LED (320lm) * Water Resistance (IP65) * Sensor Type : PIR Motion Sensor & Light Sensor * Large Detection Range : up to 10 meters and 120° wide * Solar Panel : Monocrystal Silicon Type - 2W * Function: <ol style="list-style-type: none"> 1) Auto On / After 15 sec. Auto Off - 320lm 2) High Light (always on) - 320lm 3) Low Light (always on) - 120lm 4) OFF * Size: 27.2 x 12.5 x 7.5 cm * Rechargeable battery included * Battery Protection technology (Over charge, over current, & over voltage protection)
<p>BW-3030-7 LED Flash Baton Set with Warning Light</p>  <p>Patent Number: USA: US 8,882,183</p> <ul style="list-style-type: none"> * 8pcs LED on the body * 1pc high power white LED on the top * With 3 fluorescent rings & can reflect as Warning Light and Warning Light * Can be used as Flashlight, Baton, and Warning Light * With strong magnet on the bottom * Water Resistance * With tripod can stand * 2pcs of flash batons / a set, into a black box * Function: <ol style="list-style-type: none"> 1) 8pcs Red LED Flashing 2) 8pcs Red LED Steady on 3) 1pc white LED on * Size: 3.6 x 8.5cm * Battery : Use "AAA" x 3pcs each baton 	<p>BW-5023V-2 Solar Outdoor Sensor Light</p> <ul style="list-style-type: none"> * 20cs High Power Brightness LED (180lm) * Water Resistance (IP65) * Sensor Type : PIR Motion Sensor & Light Sensor * Large Detection Range : up to 10 meters and 120° wide * Solar Panel : Monocrystal Silicon Type - 0.8W * Function: <ol style="list-style-type: none"> 1) Auto On / After 15 sec. Auto Off (180lm) 2) OFF * Size: 16.2 x 10.8 x 7.5 cm * Rechargeable battery included * Battery Protection technology (Over charge, over current, & over voltage protection)



24 Hours Pigcon

3 tire small food warmer

TALA

Food Warmer 6 Hours

Generosity

TALL SHAPE

Excellent for home party, picnic and travel.

DATOTEK INTERNATIONAL CO., LTD. 達多科技股份有限公司

2F.-1, No. 30, Alley 18, Lane 478, Rueiguang Rd.,
Neihu District, Taipei City 114, Taiwan (R.O.C.)

T +886-2-26581268

F +886-2-26583858

E datotek@datos.com.tw

W www.datos.com.tw

Products

DRAM, USB, Micro SD, SD CARD, SSD and HDD

Company Profile

Founded in 2005, Datotek specializes in the manufacture and design of storage devices with strict quality control, competitive price, complete service and quick delivery. Customer reliance and satisfaction is our team mission.



Delegate

林永祥

Sam Lin

Vice President



FU BURG INDUSTRIAL CO., LTD. 富堡工業股份有限公司

2F.-3, No. 130, Sec. 2, Zhong Xiao E. Rd.,
Zhongjheng District, Taipei City 100, Taiwan (R.O.C.)

T +886-2-2356-0429

F +886-2-2351-4917

E m0%fuburg@fuburg.com

W www.fuburg.com



Delegates

鄭珮玟

Elsa Cheng

Overseas Market Development
Dept. Supervisor



朱芊芊

Tina Chu

Sales Assistant

Products

Adult Diapers, Baby Diapers, Facial Mask

Company Profile

FuBurg is sensitive to major marketing movement and population structure trend so that we can always be aware of what is the best product to the consumer and being in the leading position. We created our own adult diaper brand "Anan", which enables FuBurg to be the first company to launch the adult diaper among Asia region market. Carefree and safety has been Anan major branding concepts.



GINKGOMED COMPANY 杏醫有限公司

11F-1, No. 5, An-He Rd., Sec. 2, Taipei, Taiwan

T +886-2-27041032

F +886-2-27040645

E info@ginkgomed.com.tw

W www.ginkgomed.com.tw

Products

Teaching Aids for Medical Education, Clinical Training Aids, Solutions for Hospital Training, Safety Syringes and Other Medical Supplies

Company Profile

Ginkgomed Company has been established since 2007 with accumulated experience of the founder in participating medical teaching, science research for two decades and being a business partner with others for more than 15 years. He is aware of the urgent need of handy teaching aids from medical educators and clinical professionals.

Our teaching aids include models, specimens, and slides. They are designed to assist teachers and students in courses such as biology, anatomy, physiology, histology, pathology, microbiology, parasitology and embryology. They are not only suitable for biomedical education but also perfect for veterinary. Considering budget affordability and user-friendly application, we have a series of clinical training aids to make medical and nursing students to be skillful of injection, blood withdrawal, catheterization, skin suturing, circumcision, and even doing intestinal anastomoses.

Recently, we have developed a database management system which can easily integrate all text, video and audio inputs into analyzable information for online and offline purpose. In accordance with national standard of OSCE (Objective Structured Clinical Examination) and PBL (Problem-Based Learning), it is popularly used in medical schools, hospitals and fire departments of Taiwan. Software design can be adapted into your simulation training project.

In cooperation with UNIQSAFE, a retractable safety syringe will be marketed in 2019. We are seeking for business partners worldwide.



Delegate
黃華民 董事長
Dr. Frank Hwang
President

HPB TECHNOLOGY CO., LTD. 宙峰有限公司

3F, No. 199-3, Sec. 3, Chung Hsiao E. Rd.,

Taipei 106, Taiwan

T +886-2-27526181

F +886-2-27526096

E hpb.tech@msa.hinet.net

W www.hpb.com.tw

Products

Solar Powered LED Traffic Sign / Solar Powered LED Signboard / Water Permeable Brick / Water Filters

Company Profile

HPB TECHNOLOGY CO. LTD. has been dedicated to the development of Healthy, High-performance, Ecological and Recycling Green Building Material for many years and launched into the manufacture and promotion of Green Building Materials.

In addition, we have combined the advanced Electro-optical technology of LED, Solar Energy and Wireless transmission to bring out an innovated traffic safety facility to improve the safety for road users by using the clean energy, shiny warning and effective control system.

We try to enable us to help enterprises and government to achieve the goal of energy saving and waste reduction; but also to ensure the business will be sustainable operation while keep the mission of environmental protection in mind.



Delegate
劉邦城 總經理
Bill Liu
General Manager

JHENG DA POLYMER CHEMICAL INDUSTRIAL CORP. 正大高分子化學工業有限公司

8F-9, No. 20, Wu Quan 2nd Rd., XinZhuang Dist.,
New Taipei City 24892, Taiwan (R.O.C.)

T +886-2-2299-3088

F +886-2-2299-6599

E contact@jhengda-polymer.com

W www.jhengda-polymer.com

Products

Unsaturated Polyester Resin, all kinds of Adhesive and Glue, Carbon Fiber Fabrics, Functional Fabrics, Polyester Fiber and Yarn, PP, PVC, EVA, HDPE, LDPE, PC, PET, ABS, TPU, Nylon 6, and Engineering Plastics.

Company Profile

Established in 2009, Jheng Da Polymer Chemical Industrial Corp.'s objective is *Responsibility*, *Service*, and *Quality* since day one. We serve as a major distributor and an international trader of Composite Materials and Applied Materials for renowned Taiwanese brands. We built our business step by step with Unsaturated Resin. In parallel with growing demands for quality and premium services, we have expanded our product portfolio, from Adhesives, Functional Fabrics, Carbon Fiber fabrics, PVC, EVA, Nylon, PP, PET, HDPE, LDPE, TPU, ABS, to regrind materials, and all kinds of engineering plastics, by working with many prominent brands with certificates, such as ISO9001, ISO14001, ISO50001, DET NORSKE VERITAS certification, Eco Friendly adhesive certificated Green Labels, Oeko Tex Standard, OHSAS 18001, and TOSHMS.

JPC cares for our customers and providing the same high standard in our Customer Care and After Sales Service is the ultimate goal.



Delegate
沈聖梅
Cindy Shen
Sales Manager

JOHN SHENG ENTERPRISE CO., LTD. 忠盛有限公司

7F.-4, No. 237, Chung-Ming S. Rd., Taichung 403, Taiwan

T +886-4-23056664

F +886-4-23028101

E allways.neil@msa.hinet.net

W www.taiwantrade.com.tw/EP/allways-yang

Products

Clutch facings

Company Profile

A company specialized in the manufacturing and marketing of clutch facing for car.

Clutch facing is the friction material used in the hand gear clutch.

We also deal in all kinds of spare parts for car, machinery and tooling for making brake pad and brake lining.

Sock & braces



Delegate
楊武鉉
Neil Young
General Manager

OE QUALITY, AFTER MARKET PRICE.
YES, CLUTCH FACING IS OUR WORLD.

AllWAYS JOHN SHENG ENTERPRISE CO., LTD.

7F.-4, No. 237, Chung Ming S. Rd., Taichung 403, Taiwan
TEL: 886-4-23056664 FAX: 886-4-23028101
E-mail: allways.neil@msa.hinet.net

JOIN BRASS ENTERPRISE CO., LTD. 鐘茂企業有限公司

No. 72-3, Houjhai Village, Yanshui Dist.,
Tainan City 73747, Taiwan, R.O.C.

T +886-6-655-2809

F +886-6-655-2177

E sith1@ms29.hinet.net

sith1@quickcoupling.com.tw

W www.joinbrass.com.tw

quickcoupling.com.tw

Products

Quick Couplings

Company Profile

Join Brass Enterprise Co., Ltd was established in Taiwan in 1982. Our company has accumulated a lot of experiences for many years. Wholeheartedness, bringing forth new ideas and high quality is our company's conviction. It has possessed advanced in this market, also the manufacture equipment is the best. It is professional manufacture all kinds of Quick Couplers, it's widely used in the following fields such as pneumatic pressure, hydraulic pressure, vacuum, die-working shop respects and etc. Through our continuing strive, all of our products are for far sale to every foreign country all over the world.

The products of our company have adapt the best precise manufacture. The ring material, high-pressure, high temperature and low temperature all pass through rigorous product control. The quality of our products has passed through ISO 9001 design, R&D and manufactured certificate by URS. The price is cheaper than the similar materials of other manufacturers. It has economic benefit, and also has efficacious save fund, improved the manufacture quality, and it has arrived the market requirement.

We are going with the tide to create, renovate more practical and better functional character products continuously for satisfying client's requirement. Meanwhile, we expend 8%~10% business volume for R&D every year. Providing high quality, prompt service, and developing new products are our goals.



Delegate

黄介信

Dan Huang

General Manager



Car Wash Machine
Quick Coupling



Hydraulic
Quick Coupling



Pneumatic
Quick Coupling

LINDEN A.A. INDUSTRIAL CO., LTD. 理頓實業有限公司

3FL, No. 146, Chongyang Rd., Sanchong Dist.,
Sec. 1, New Taipei City 241, Taiwan, R.O.C.

T +886-2-2988-5901

F +886-2-2985-5085

E lindena@ms11.hinet.net

W www.lindena.com.tw

Products

「 Construction Blocks and Roof Forming Machine 」

「 Galvanized (GI, GL, PPGI/PPGL) and screws 」

「 Soap Production Line 」

「 Plastic Series Making Machine 」

「 Carpet and Floor tiles Making machine 」

Electric Motor, Invertors, PLC and Parts (ABB, SIEMENS, SCHNEIDER.....)

Company Profile

LINDEN A.A. INDUSTRIAL was established in 1995, we export Plastic Extrusion Mc/ Food Oil/ Water Filter System/ Galvanized (GI, GL, PPGI/PPGL) Coil Sheet and Screws/Roof Forming Machine and Block Machine in Africa.

We also help customers to setting Chicken Cage House, Soap Production Line in Africa.

The headquarter is in Taiwan with OEM factory in China. We use own brand LACAM for the global market sales of TPR back coating line and we have achieved the 1st 4 meters width machine in the world. Cooperated with famous EU/Japanese brands, electric components of our processing line are reliable and durable. Our Carpet's customers including Egypt and Turkey.

With specialist of our engineering service, we also trade brand products like ABB, SIEMENS and OMRON, etc as our extensive products. Our products include Plastic making machine series, construction equipment, turnkey making machine and TPR back coating machine for carpet, electric motor, invertors, PLC and parts for manufacturing industry.



Contact: lindena@ms11.hinet.net



Delegate

周艾頻

Apple Chou

General Manager



Trading & Engineering



LUCKWELL CO., LTD.
捷仕佳實業有限公司

7FL, No. 135, Roosevelt Rd., Sec. 3, Da An Dist.,
Taipei 106, Taiwan, R.O.C.
T +886-2-23692132
F +886-2-23692131
E melody@luckwell.com
luckwell@ms15.hinet.net
W www.luckwell.com



Delegate
陳曜坤
Eric Chen
General Manager

Products

Solar Power System, Solar Street Light, Solar Lighting Kit

Company Profile

LUCKWELL CO., LTD. is founded in 1996 that specialized in Solar Energy & Electronic field for more than 20 years, with extensive knowledge and experience provide the best total solutions of solar energy.
Headquarter in Taiwan and factory in China, we're Taiwanese management providing reliable quality at competitive price, client's requirement and satisfactory is our priority concern.

Off-Grid Solar Power System
1KW / 3KW / 5KW
8KW ~ 30KW

Solar Street Light 30W ~ 100W

12W Solar Batten Light Kit

Solar Lighting Kit

MARUMAN PRODUCTS CO., LTD. TW
森活觀國際事業有限公司

23F-1, No. 200, Sec. 1, Huizhong Rd. Xitun Dist.,
Taichung City 40756 Taiwan
T +886-37-875138 / +886-919872738
F +886-4-22543673
E leeyipin@hotmail.com
W www.marumantw.com



Delegate
李意萍
Lee Yiping
General Manager

Products

Watch & Clock & Glasses & Electric toothbrushes

Company Profile

"Close to your life" is our core value.
Maruman, from the brand image & R&D design to product manufacturing, are committed to providing practical needs in life.
Our product range includes:
Fashion boutique series: watches, glasses, purses, wallets, belts, & jewelry.
Designer lifestyle series: electric toothbrush, clock, alarm clock, wooden kitchen supplies.
Your view is our view.

DELICES
スタンダードウォッチ 日常生活防水

PRO SONIC 1
MP-0H100

MAOW
レディース キップ耐止ニジシムウォッチ

MAXCOMM CO., LTD. 眾徠科技有限公司

6F., No.120-12, Sec. 3, Zhongshan Rd.,
Zhonghe Dist., New Taipei City 23544, Taiwan (R.O.C.)

T +886-2-82287758

F +886-2-82287758

E alex@maxcomm.com.tw

W www.maxcomm.com.tw

Products

4G 3G Wireless CPE Router, 4G 3G Fixed Wireless Terminal/Phone, 4G Wireless Router, pocket Router,

4G Wireless Modem, Tap Coin WiFi HotSpot pay Terminal, 4G Wireless signal booster, 3G Cordless Phone, DECT Cordless phone, etc.

Company Profile

Established in 2003, MaxComm is a leader in Telecom solutions especially for 4G/3G Wireless CPE products for modern businesses, enterprises and household. An innovative, technology driven and customer focused organization; MaxComm is committed to keep pace with the revolutions in the telecom industries. With around 35% of its human resources dedicated to the development of new products, MaxComm has launched cutting-edge Wireless CPE products like 4G VoLTE Router, 4G VoLTE Fixed Wireless Phone and Terminal, 4G LTE Outdoor Router, 4G LTE Industry modem/Router, etc. These products/solutions are feature-rich, reliable and conform to the international standards as well as field-proven in more than 40 countries worldwide. Having global foot-prints in Asia, Europe, North America, South America and Africa through an extensive network of more than 100 channel partners, MaxComm ensures that the products serve the needs of its customers faster and longer with good after-sales service on site. MaxComm has gained trust and admiration customers from Mobile Operators worldwide like Telefonica/Movistar, Vodafone, Orange, Airtel, Etisalat, Telcel, Claro, etc. Choosing MaxComm will be your good and cost-effective choice!!



Delegate
周煒智
Alex Chou
General Manager



4G VoLTE Fixed Wireless Phone with WiFi HotSpot



4G LTE CPE Router with RJ-11 Phone port



4G LTE VoLTE Fixed Wireless Terminal
with RJ-11 Phone port



Coin operated WiFi HotSpot Pay Terminal

NEW EMERALD CO., LTD. 僑麥實業有限公司

RM. 4D-01/02, No. 5, Hsin Yi Rd.,
Sec. 5, Taipei City, Taiwan

T +886-2-27204693

F +886-2-27255825

E emeraldm@ms19.hinet.net

williamlee@newemerald.com

W www.newemerald.com



Delegates
馬青青 總經理
Emerald Ma
General Manager



李光明 業務經理
William Lee
Sales Manager

Products

Houseware, Table Top, Hand tools

Company Profile

NEW EMERALD was established in 1992. We started our business in trading, specializing in exporting Taiwanese products abroad. The first products we exported were pots, kitchenware and some home accessories.

As the migration of industries began in Taiwan, NEW EMERALD responded to this shift by adjusting our export catalog and we began exporting acrylic products in 2000. The reason being that the acrylic factories in Taiwan did not move out like the other industries, and Taiwan had the best quality of acrylic products, in terms of hardness, transparency, and style. Taiwan hand tools are well-known in the world wide as its best design and quality, multiple purpose and technique are irreplaceable. We have a lot of varieties of tools such as socket wrenches in all size, manual and impact points, screws etc.....over 9000pcs individual items and sizes reaching your inquiries.



O.H. TECHNOLOGY CO., LTD. 享慶科技股份有限公司

No. 238, Bo-Ai St., Shulin Dist.,
New Taipei City 238, Taiwan (R.O.C.)

T +886-2-77036380
F +886-2-77036286
E gerald@ohopt.com
W www.ohopt.com

Products

LED Lighting: Industrial lighting, Commercial lighting, Automotive lighting, Backlight module, Numerical display.

Company Profile

O.H. Technology Co., Ltd. was established in year 1986 in Taiwan for manufacturing High Quality LED Backlit for LCD and Customized Seven Segment LED Modules. After pioneering in the aforesaid mentioned products with reputed customers spread across Europe, Asia, Russia and America, the company has diversified into manufacturing of High Quality LED Lighting for Residential, Commercial and Industrial use.

Specialized For Interior Design

O.H. TECHNOLOGY CO.,LTD
Http: //www.ohopt.com



Delegate
李振明 總經理
Gerald Lee
General Manager

PROSCEND COMMUNICATIONS INC. 昇頻股份有限公司

2F, No. 36, Industry E. Rd. IV, Hsinchu Science Park,
Hsinchu, Taiwan. R.O.C.

T +886-3-5639000
F +886-3-5633830
E cindy@proscend.com
W www.proscend.com

Products

Industrial 4G LTE Router, Outdoor LTE CPE Router, VDSL2 Long Reach PoE Extender, VDSL2 Ethernet Extender, VDSL2 SFP Modem, VDSL2 Modem/DSLAM, SHDSL.bis Router/Modem

Company Profile

PROSCEND is dedicated to enabling mission-critical communications and enhancing machine-to-machine applications for making networking safer, easier, and smarter. Founded in 1999, we are a leading global provider with top-tier OEM/ODM accounts and established reputation in Industrial-grade LTE Cellular Routers, xDSL and SHDSL networking solutions for telecommunication, enterprise, and industry. With ISO 9001 certification as well as high-quality approval such as UL, CE, FCC, and RoHS standards, PROSCEND is well positioned for delivering innovative, reliable, and secure networking products and solutions in worldwide marketplace.



Delegate
徐秀珍 業務副理
Cindy Hsu
Deputy Sales Manager

Copper SFP Modems

- 100-C / 100-S VDSL2 SFP Modem (LR)**
 - Industry Standard SFP modulator
 - Provide 100/100 Mbps up to 4000m CAT 5e
 - Industrial grade for -20 to 70°C operation
- 100-T VDSL2 SFP Modem (Triax)**
 - Support VDSL2 services defined in ITU-T G.993.2, G.993.1, G.993.1-1
 - MSA compliant for plugable interface
 - Support 3.1p (S) and 3.1p (S) S
- 100-T G.993.2 SFP Modem**
 - Compliant with ITU-T G.993.2 (S) and G.993.2 (S)
 - Max. FDM speed over existing copper wire
 - Low power consumption design

Long Reach PoE Extension System

- KEE803.34 PoE
- Distance up to 4000m
- PoE Power over UTP wire or coaxial cable
- Centralized management of power supply
- Eliminated the need for local power supply at remote sites

VDSL2 Total Solution
High-speed Internet Access for Multiple Services

- 100M VDSL2 SFP Modem
- 160S VDSL2 SFP Modem
- 170W VDSL2 SFP Modem
- 200 VDSL2 SFP Modem
- 700M / 724M VDSL2 SFP Modem

G.Shdsl.bis EFM/ATM Gateways
Better High-bandwidth Symmetrical Internet Services

- 5000N Series 4-Branch 100 SFP Modem
- 6200N Series 4-Branch 100 SFP Modem
- 5200N Series 4-Branch 100 SFP Modem

RITEK CORPORATION

錸德科技股份有限公司

No. 42, Kuangfu N. Rd. Hsin Chu Industrial Park, Taiwan

T +886-3-5985696 / +886-933446996

F +886-3-6960223

E shenwu@ritek.com.tw

W www.ritek.com

Products

Optical Discs / Disques Optiques / Discos ópticos

- CD-R / CD-RW(80min./700MB)
- DVD-R / DVD-RW (4.7GB)
- DVD+R / DVD+RW(4.7GB)
- BD-R / BD-RE(25GB)
- BD-R / BD-RE DL(50GB)
- BD-R XL(100GB)
- M-DISC DVD-R(4.7GB) & BD(25GB)
- Ritek M-DISC is designed to save and protect data up to 1,000 years !!
- Printable CD, DVD and BD (Inkjet & Thermal)
- Duplication : Duplicator / Driver / Control Card

Company Profile

RITEK is the leading manufacturer in the world to provide a whole range of storage media, CD-R / DVD-R / DVD+R / DVD+RW / BD-R. For more than 30 years, RITEK has proven its excellent product reputation for a professional storage expert.

For more information, please visit the website: www.RITEK.com



Taiwan



Vietnam



Taiwan

Accra Windhoek



Delegate

吳聖文 副總經理

Shen Wu

Vice General Manager

SAN WU RUBBER MFG. CO., LTD.

三五橡膠廠股份有限公司

No. 106, Sec. 2, Chang Mei Road, Hemei, Changhua, Taiwan

T +886-4-7361445

F +886-4-7365900

E tony-chen@sanwu.com.tw

trade@sanwu.com.tw

W www.sanwu.com.tw

Lagos Accra Windhoek Maputo



Delegates

蔡裕德 經理

Dennis Tsai

Manager of Foreign Trade Dept.



陳自祥 高專

Tony Chen

Senior Sales Representative

Products

1. Power Transmission Belts: Industrial V-Belt, Raw Edge Cogged Belt, Automotive Fan Belt, Scooter Belt, Poly V-Belt, Variable Speed Belt, Banded V-Belt, Transmission Belt.
2. Agricultural Belts: Agricultural V-Belt, Double V-Belt, Agricultural Raw Edge Cogged Belt, Lawn & Garden V-Belt, Round Baler Belt, Cow Waterbed.
3. Conveyor Belts: Textile Conveyor Belt (EP/NN/PN), Steel Cord Conveyor Belt, Steelcord Fabric Conveyor Belt, Chevron Conveyor Belt, Pipe Conveyor Belt, are widely used at Mining Industries, Cement Mills, Steel Mills, Paper & Pulp Mills, Thermal Power Plants and Stone Crushers, etc.

Company Profile

San Wu Rubber Mfg. Co., Ltd., founded in 1946, is a specialist in manufacturing various kinds of rubber belt, such as Power Transmission Belts, Flat Belts and Conveyor Belts. All of these belts are popularly used in Industrial, Automotive and Agricultural applications. With experience of more than 73 years, we offer quality belts to meet your satisfactory.

Quality Assurance: ISO9001, IATF16949, ISO14001, OHSAS18001



SHENG DAI PLASTIC INC. 盛岱塑膠股份有限公司

1F, No. 190, Wu Sheng Rd., Tainan, Taiwan R.O.C.

T +886-6-5920396

F +886-6-5920309

E service@shengdai.com.tw
af.service@shengdai.com.tw

W www.service@shengdai.com.tw

Products

Synthetic sheet, Synthetic Leather

Company Profile

Sheng Dai Plastic Inc. has found in 1974, which was the major PVC distribution for Shoes, bags, and stationery industry in Southern Taiwan. In 1986, Sheng Dai Plastic delicates its passion in Juvenile products and sport equipment. Over 40-year experiences, we cooperate with partners to develop different kinds of material, such as TPO, TPU, and Robust PU, to meet eco friendly requirements. Moreover, we have expanded our business not only in Synthetic Leather Industry, but also, functional fabrics, such as FRY fabric and WRY fabric. Recently, we have worked with different finishing manufacturer, such as printing, perforated Punching, cutting, laminating, sewing and so on, to fine done our service.

It our mission to provide our customers the "proper" products to meet their applications.



Delegate

許紓綾

Hsu Shu-Ling

International Sales Manager



SHIH FA RUBBER INDUSTRIES CO., LTD. 世發橡膠工業股份有限公司

No. 87, Lane 245, Sec.4, Yuan Lu Rd.,

Puhsin Township,

Changhwa County, Taiwan, R.O.C.

T +886-4-8292732

F +886-4-8292658

E Nickmaxmis@hotmail.com

W www.shih-fa.com.tw



Delegate

蘇梓翔

Daniel Su

Sales

Products

Motorcycle Tyre and Tube Truck Tube Car Tube Wheelbarrow Tyre and Tube Fan

Company Profile

SHIH FA RUBBER IND. CO., LTD. was founded in 1971. the product range includes Motorcycle tube and tyre, Motor Inner Tubes, Curing tube and envelope for Tire retreading, in the mean time we also established trading department. The product range from spare parts, fan...etc.

In 1992, SHIH FA RUBBER IND. LTD. expanded into Vietnam. We are currently one of major producers of motorcycle tires, lawn & garden tires, in Vietnam. Our productions are exported worldwide.

With more than 30 years experience in exporting, the company has established a strong business network throughout the international market with goodwill of our product. Our "SHIH FA" logo is really known in many countries.

In order to maintain an unshakable foothold on the international market, we are developing new technology, upgrading product quality, shrinking production cost, studying any feasible cooperation with foreign companies in developing new products. Our goal is to supply and support our customers with best quality products & competitive prices in any international market. Let us be your business partner for generations.

SHENG DAI, TAIWAN
Global Standard. World-Class Passion. Quick Response
Work with **SDP** and Have **FUN**

One-Stop Solution of Synthetic Leather & Fabric

<p>Ready To Ship</p>  <p>PVC Leatherette</p>  <p>Asian-Style Phthalate PVC Leatherette</p>	<p>Customized</p>  <p>Printed PVC Sheet (Soft)</p>  <p>Printed PVC Sheet (Semi-rigid)</p>	<p>Partnership</p>  <p>Hole Punch Finishing</p>  <p>Cylinder Printing (Heat Printing Available for PVR)</p>  <p>Cut & Sew</p>
 <p>Dry PU/Wet PU/Robust PU</p>  <p>Performance Fabric</p>	 <p>PVC/TPO/TPU</p>  <p>Composite Material</p>	

Global Standard Test:
Chemical Standard (Shimizu, REACH, CASPIA, CMCC.)
FR Test: Horizontal & Vertical (F468/S332, CTB117, FTPC: B55852.)
Physical Standard (ASTM D751)

886-6-5920396
#87-20 Yuanlu, Sec.4, Yuan Lu Dist., Tainan 74579, Taiwan
service@shengdai.com.tw (Germany)
af.service@shengdai.com.tw (USA/Canada Market)
af.service@shengdai.com.tw (Africa Market)



SONGXIN TAIPEI TECH SOLUTIONS CO., LTD.
松芯有限公司

5F, No. 168, Chung Cheng Road, Section 2,
 Shin Lin District, Taipei 11148, Taiwan (R.O.C.)
T +886-2-28766163
F +886-2-28766163
E jackchen@songxin.com.tw
W www.songxin.com.tw



Delegate
 陳俊慰
 Jack Chen
 Sales Director

Products

1. 2G/3G/4G Signal Repeater.
2. Signal Jammer.
3. SFP Module and Network Accessories
4. Solar Energy Storage System

Company Profile

Since its inception in Taiwan in 2011, SONGXIN has been an ODM/OEM manufacturer and solution provider for Signal Repeater, Signal Jammer, SFP Transceiver, Network Accessory and Portable Solar Energy Storage in Telecom Network.

We are committed to scientific research, production, marketing, project and engineering service of the telecom system. With our products implemented in more than 100 cities and over 30 countries across the globe.



SONGXIN TAIPEI TECH SOLUTIONS CO., LTD.
 5F, No. 168, Chung Cheng Road, Section 2, Taipei 11148, Taiwan (R.O.C.)
 Web: www.songxin.com.tw Tel: +886-2-2876-6163
 Email: oversea@songxin.com.tw

TAIWAN DINKEY INTERNATIONAL CO., LTD.
台灣火車頭國際事業有限公司

No. 10, Nanyang St., Zhongzheng Dist.,
 Taipei City 100, Taiwan
T +886-2-23712227
F +886-2-23712370
E lc.z.lcz@msa.hinet.net
W www.lc5888.com



Delegate
 林文斌
 Ben Lin
 Chairman

Products

Catering

Company Profile

Brand Story
 Established in 2003, Taiwan Locomotive Railway Lunch Box is the largest direct railway bento chain store in Taiwan.

The management team of Taiwan Locomotive is formed by ordinary members of the former Church's Texas Fried Chicken, a team which possesses more than ten years of professional experience in running fast food restaurants.

The catering market of Chinese lunch box is indeed huge. Though with low entrance threshold, the threshold of success is high. For implementing Western management culture and Japanese cooking spirit, we put our focus on operating regular chain to fulfill our commitment to the customers by adhering to the attitude, environment and texture that will encourage customers to return after eating.



TAIWAN HONG YEE CORPORATION 鴻意有限公司

25Fl.-1, No. 161, Sungde Rd., Shinyi Chiu,
Taipei, Taiwan 110, R.O.C.

T +886-2-27269102 (REP.)

F +886-2-27590173

E inquiry@hongyee.com

W www.hongyee.com

Products

Non woven banana bag, Jute coffee bag, PP mesh bag, PP woven bag, Plug-in tray

Company Profile

Founded in 1973. Taiwan Hong Yee is a leading manufacturer in non-woven fabrics for Garments Interlining, Agriculture nonwoven Products, and Jute Coffee Bag. The head office is established in Taipei, Taiwan, and the production lines are located across Taiwan, China and Bangladesh over the years. Our Taiwan head office also provides export service based on clients' requests.



Delegate
徐雨樹
William Hsu
President



TAIWAN NISSAN CHEMICAL INDUSTRIES CORP. 台灣日產化工股份有限公司

10F., No. 57, Fu-Hsing N. Rd., Songshan District,
Taipei City 105, Taiwan (R.O.C.)

T +886-2-2721-7371

F +886-2-2752-3948

E service@huahong.com.tw

W www.huahong.com.tw



Delegate
楊政國
Lucas Yang
Marketing Manager
AgroScience Overseas Dept.



Products

1. Plant protection agent: herbicide, insecticide, fungicide
2. Biofertilizers
3. Biopesticides

Company Profile

-Company Introduction-

Taiwan Sunstar Group, its headquarter established in Taipei Taiwan, it's divided in two parts:

1. Taiwan Hua Hong company: specialized in producing and selling of agriculture products and foods.
2. Taiwan Sunstar: specialized in manufacturing and selling of pesticide and chemical products.

In the beginning, Taiwan Hua Hong Company founded in 1945, the founder of Mr. Liu, Ying-Fang was used to be the sales manager in Taiwan branch of Nissan Chemical Industries Ltd. (Japan), and in charge of fertilizers' sales and promotion. After the war, Nissan Chemical Industries Ltd. (Japan) withdraw from Taiwan, and Mr. Liu, Ying-Fang founded Taiwan Hua Hong Company which is engaged in agriculture products and foods trading.

Sun Star Corp. has been founded in 1962, and Taiwan Nissan Chemical Industries Corp. founded in the next year, which is engaged in producing and selling of pesticides, fertilizers, and other chemical products.

Our agrochemicals business is distributed over Taiwan, China, Southeast Asia, South Asia, West Asia, Oceania, Central-south America and Africa. The sales business is through the three companies:

- Taiwan SunStar Corp.
- Taiwan Nissan Chemical Industries Corp.
- Shanghai Sunstar Trading Co., Ltd.
- Nantong Sunstar Chemical Technology Ltd.

We own our formulation plants in Jiangsu Province (China) and Changhua city (Taiwan) respectively, which are producing highly efficient and environmental friendly pesticides, to supply the products with high quality to customers. In the meanwhile, we also provide the toller service for BASF, Nissan Chemical Corp. (Japan) and Nufarm. Our cooperation partners are from many countries, such as Japan, Germany, Australia, China, Korea and India.

Our group already got ISO 9001 certificate, GLP lab certificate and GLP field trial unit approval. Furthermore, we're cooperated with our government/academic organization on developing advanced formulation type and bioformulations. We're able to supply the product with high quality to our customers due to our strict quality control system and advanced facilities and technology. Via our innovative and professional R&D team, we can also provide the tailor-made products and the registration documents to customers, enable them to get the registration license as soon as possible.

WELL ELECTRONICS CO., LTD. 原林電子股份有限公司

33F, No. 293, Sec. 2, Wen Hua Rd., Banqiao Dist.,
New Taipei City 220, Taiwan (R.O.C.)

T +886-2-22508855
F +886-2-22508833
E Ruby@well.com.tw
W www.well.com.tw

Products

Insect Killer / Transformer / Metal Stamping / Heater / Watch Dog

Company Profile

WELL established in 1980, start from a processing factory, moving company forward with highest quality standard and record liability of products, has now recognized as a leading manufacturer of high-voltage transformers. Well is now not only an experienced manufacturer for transformers, with the continuous efforts to grow with the needs of customers.

Well expanded its production capacity and established subsidiaries in Vietnam aside from Taiwan, manufacturing diverse finished products for worldwide market. Such like Electronic Insect Killer, Portable Infrared Heaters and Security Alarm Watch-Dog...etc. Capability of the flexibility on production in quantities and specifications, continuous upgrading in equipment and training, dedicated to meet with customer's need, at the meantime maintaining the highest quality with the most competitive price for the best benefits of our customers.

With strong technical resource, excellent R&D engineering team, Well provides not only manufacturing services but also design service for mechanism and electronics. Always help customers to find the solutions for the value-added products. *Well is also a precision metal working experts, equipped with the latest technologies and advanced stamping facilities, provide design and development in mold-making.* With perfect integration, Well offer itself as a manufacturing partner that search with customer the best way and the complete manufacturing solutions to give customer entire satisfaction.

Our experience and our highly skilled production team have enabled us to earn the ISO 9001:2000 Certification and we are also RoHS (Restriction of Hazardous Substance) Compliant.

Well's innovative technology and customer value service, no matter you need a strategic partner for the total outsource of manufacturing, or simply an overflow facility for your current in-house manufacturing, Well Electronics Co., Ltd can provide the capacity and services to meet your needs, is the best business partner of yours.

Our business philosophy

- Disciplined responsibility.
- Continuous upgrading operations.
- Customer value service.
- In-depth knowledge.
- Solid performance.



Delegate
馮美琴
Ruby Fung
Chief Account Executive



Transformer



Glue Board
Insect Killer



Electronic
Insect Killer



Heater



Metel Stamping



Watch Dog



YU-LAY MARBLE DEVELOPMENT CO., LTD. 佑磊石業開發有限公司

27F-6, No. 99 Sec. 1, Xintai 5th Rd., Xizhi Dist.,
New Taipei City 22175, Taiwan (R.O.C)

T +886-2-26976600
F +886-2-26976611
E yl8699@ms15.hinet.net
W www.yulaymarble.com

Products

Marble Granit

Company Profile

Yu-Lay Marble
Development Co.,Ltd

Yu-Lay Marble Development Co., Ltd. was founded in 1984. The founder of Yu-Lay, Ms. Rita Lee. and her husband, have been operating the company steadily. Yu-Lay has become an enterprise with great potential.

Yu-Lay's product and service mainly focus on granite, marble, other stone materials and stone engineering design contracting. All of our members work cooperatively to serve our clients under the basis of professionalism, quality and integrity. Yu-Lay also earns trust from clients in long-term business, especially companies of considerable scale.

Our philosophy: "integrity, care, innovation, service"

Integrity is the fundamental of our business management. Yu-Lay upholds its integrity so that it can be highly approved by its clients, which encourages its team to provide service with enthusiasm.

Caring Yu-Lay strongly emphasizes its principle "life is priceless, safety is our priority", which demonstrates that every member inside the team is its greatest asset.

Innovation is the essence for companies to survive in a fast-changing environment. Yu-Lay does its best to improve its service and create value for its clients.

Service Our service should be client oriented. In order to meet our client's demand and earn their trust, we should always think and solve in their position by providing smart and creative solution.



Delegate
李儀婷 董事長
Rita Lee
President



帝諾化石 Diano Rea



黑雲石 Imperial Black



雪白銀狐 Venus White



雕刻白 Statuario



灰豹 Grey Sable

Register for FREE

新南向國家 企業家聯誼會

New Southbound Market Networking

資訊分享 群聚能量 經驗交流

聯誼會為會員需求而設立三大目標



新南向市場專員
為您解惑諮詢



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互動平台為群聚布局新南向市場企業所建置



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鼓勵企業
詢問、分享



專屬社群對話
促進交流

加入聯誼會 進入互動平台



Contact

張小姐

Email: pychang@taitra.org.tw

TEL: 02-27255200 #1816

鄭小姐

Email: hanncheng@taitra.org.tw

TEL: 02-27255200 #1808



臺日共同拓展第三國市場專案 Taiwan-Japan Tie-up Business Matching Support

鑒於東協與印度皆為臺、日企業海外投資的重鎮，可作為推動雙方企業海外合作之主要拓展市場，如能創造有效的交流平台及機制，不但可協助我商打入日商供應鏈，並可共同拓展第三國市場。在此思維下，配合新南向政策，由經濟部國際貿易局委託外貿協會在 2017 年 6 月啟動「臺日共同拓展第三國市場」專案，希望能為廠商找到與日商合作的切入點，共創雙贏的未來。

我要參加

公司名稱：_____ 填表人：_____

E-mail：_____ 電話：_____

產品品項：_____

合作模式：代工生產 行銷合作 採購零件 合資設廠

目標國家：印尼 馬來西亞 菲律賓 新加坡 泰國 越南 緬甸 印度

聯絡方式

專案網址：<https://tjtieup.taiwantrade.com>

承辦單位：外貿協會市場拓展處亞太組 徐小姐

電話：02-27255200 #1810

Email：phoebehstu@taitra.org.tw



主辦單位： 經濟部國際貿易局  中華民國對外貿易發展協會

2019 TAIWAN TRADE SHOWS

Where Opportunities Get Activated



2019 TAIWAN TRADE SHOWS

Where Opportunities Get Activated



- Taiwan Int'l Orchid Show** March 1-11
Tainan Orchid Plantation
- TIMTOS** March 4-9
Taipei Int'l Machine Tool Show
- Taipei Int'l Bakery Show** March 15-18
- Smart City Summit & Expo** March 26-29
- TAIPEI CYCLE** March 27-30
Taipei Int'l Cycle Show
- TaiSPO** March 28-30
Taipei Int'l Sporting Goods Show
- SPOMODE** March 28-30
Taipei Int'l Sports Textile & Accessory Expo
- DiWaS** March 28-30
Taiwan Int'l Diving and Water Sports Show
- Kaohsiung Industrial Automation Exhibition** March 29-April 1
- Taipei Int'l Chain and Franchise Spring Exhibition** April 12-15
- Giftionery Taipei** April 18-21
Taipei Int'l Gift & Stationery Show
- Houseware Taiwan** April 18-21
Taiwan Houseware & Home Décor Show
- TAIWAN SOUVENIR** April 18-21
Taiwan Souvenir & Handicraft Show
- TAIPEI AMPA** April 24-27
Taipei Int'l Auto Parts & Accessories Show
- AutoTronics Taipei** April 24-27
Taipei Int'l Automobile Electronics Show
- Taiwan ITS** April 24-27
Taiwan Int'l Intelligent Transportation Show
- Taiwan EVS** April 24-27
Taiwan International Electric Vehicle Show
- GTI Asia Taipei Expo** April 25-27
- Taiwan Car Tuning** April 25-28
Taipei Int'l Car Tuning & Car Care Show

- MOTORCYCLE TAIWAN** April 25-28
Taiwan Int'l Motorcycle Industry Show
- TILS** May 8-10
Taiwan Int'l Lighting Show
- secutech 2019** May 8-10
- OPTO Taiwan** May 8-10
- COMPUTEX TAIPEI** May 28 - June 1
- DATE** May 29-31
Discover Advanced Trends in E-commerce
- FOOD TAIPEI** June 19-22
Taipei Int'l Food Show
- Foodtech & Bio/Pharmatech TAIPEI** June 19-22
Taipei Int'l Food Processing & Bio/Pharm. Machinery Show
- TAIPEI PACK** April 25-28
Taipei Int'l Packaging Industry Show
- Taiwan HORECA** April 25-28
Taiwan Int'l Hotel, Restaurant and Catering Show
- MOTORCYCLE TAIWAN** April 25-28
Taiwan Int'l Motorcycle Industry Show
- MEDICALTAIWAN** June 27-30
Taiwan Int'l Medical & Healthcare Expo
- MCMEX** June 27-30
Taiwan Medical Components & Manufacturing Expo
- TCFB** July 5-8
Taichung Int'l Tea, Coffee and Bakery Show
Taichung Int'l Expo Center
- BioTaiwan Exhibition** July 25-28
- ATLife - Assistive Technology for Life** July 25-28
- TADTE** August 15-17
Taipei Aerospace & Defense Technology Exhibition
- DRONE TAIWAN** August 15-17
Taiwan Int'l Drone Show
- Smart IoT Taiwan** August 21-23
2019 Taiwan International Smart IoT Applications Show
- Funtech Taiwan** August 21-23
Funtech Taiwan Expo & Summit

- Rail & Metro Taiwan** August 21-23
Rail & Metro Taiwan Expo & Summit
- PLASCOM TAIWAN** August 21-23
Taiwan Int'l Plastics, Rubber & Composites Show
- Taipei International Industrial Automation Exhibition** August 21-24
- Taiwan Automation Intelligence and Robot Show(TAIROS)** August 21-24
- Touch Taiwan 2019 (Display International)** August 28-30
- SEMICON Taiwan 2019** September 18-20
- TAIWAN BEAUTY** September 19-21
Taiwan Int'l Beauty Show
- Laser Taiwan 2019** September 25-27
- TIWW** September 26-28
Taiwan Int'l Water Week
- Taiwan Fishery** September 26-28
Taiwan Int'l Fisheries & Seafood Show
- Taiwan Innotech Expo** September 26-28
- Circular Economy Taiwan** September 26-28
- AMPA MYANMAR** September 26-29
Myanmar Int'l Auto Parts, Accessories & Motor Show
Yangon Convention Center
- POWER EXPO MYANMAR** September 26-29
Myanmar Int'l Electrical, Electronics & Electric Power Equipment Fair
Yangon Convention Center
- Taiwan Outdoor Show** September 27-30
- 2019 Tainan Biotechnology Green Energy Expo** September 27-30
Commercial Exhibition Center Tainan
- Super Leisure Lifestyle Show** October 10-13
- TITAS** October 15-17
Taipei Innovative Textile Application Show

- TAITRONICS** October 16-18
Taipei Int'l Electronics Show
- AIoT Taiwan** October 16-18
Taiwan Int'l AIoT Show
- Energy Taiwan** October 16-18
- SMART ASIA India -- Expo & Summit** October 17-19
Bombay Exhibition Centre (BEC)
- Taiwan Hardware Show** October 17-19
Taichung Int'l Expo Centre
- TPCA Show** October 23-25
- Kaohsiung Food Show** October 24-27
- Kaohsiung Horeca** October 24-27
Kaohsiung Int'l Hotel, Restaurant, Baking and Catering Show
- Kaohsiung HALAL** October 24-27
Kaohsiung Int'l HALAL Expo
- Asia Agri-Tech Expo & Forum** October 31-November 2
- Elder Care Asia 2019** October 31-November 3
- Taichung Machine Tool Exhibition 2019** November 7-11
Greater Taichung International Expo Center
- 2019 Taichung Automatic Machinery & Intelligent Manufacture Show** November 7-11
Taichung Int'l Expo Centre
- Taiwan Jewellery & Gem Fair** November 15-18
- Taiwan International Tea, Coffee & Wine Expo 2019** November 15-18
- International Metal Technology Taiwan** December 4-6
Taichung Int'l Expo Centre
- Taiwan healthcare+ Expo** December 5-8
- 2019 Taipei Building Show** December 12-15

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Contact :
Taiwan External Trade Development Council (TAITRA)
 5, Xinyi Rd., Sec. 5, Xinyi District, Taipei 11011, Taiwan
 Tel: 886-2-2725-5200 www.taitra.org.tw
 Fax: 886-2-2725-1314 E-mail: exhibit@taitra.org.tw

Venues:
 ① **TWTC Exhibition Hall 1**
 5, Xinyi Rd., Sec. 5, Xinyi District, Taipei 11011, Taiwan
 ② **TWTC Exhibition Hall 3**
 6, Songshou Rd., Xinyi District, Taipei 11051, Taiwan
 ③ **Taipei Nangang Exhibition Center, Hall 1**
 1, Jingmao 2nd Rd., Nangang District, Taipei 11568, Taiwan

④ **Taipei Nangang Exhibition Center, Hall 2**
 2, Jingmao 2nd Rd., Nangang District, Taipei 11568, Taiwan
 ⑤ **Taipei International Convention Center**
 1, Xinyi Rd., Sec. 5, Xinyi District, Taipei 11049, Taiwan
 ⑥ **Kaohsiung Exhibition Center**
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